



2006 CAR AWARDS

SPONSORED SUPPLEMENT

privilege of representing a number of landlords including UBS Realty Advisors; St. Paul Properties; McMorgan & Company and 1201 Lloyd Associates.

Most significant deal in 2005: I had the privilege of representing Rentrak Corporation in the renewal and expansion of their 55,000 square foot corporate headquarters at One Airport Center.

What keeps you awake at night? Worrying about whether or not I am doing the best job I can in helping my wife raise our three children.

What do you do to relax? I enjoy the rewarding experience of coaching our children in their youth sports, and spending time with my wife and kids.

Office Broker of the Year

**1ST RUNNER-UP,
Scott R. Madsen**

Capacity Commercial Group



Schools attended: Brigham Young University
Years in the commercial real estate business: 27
Non real estate experience: None

Area of specialty: Office-Tenant representation, leasing and sales

Key clients: Knowledge Learning Corp., Pacific Crest Securities, CNF Corp., Greenbrier Leasing Corp.

Most significant deal in 2005: Able to significantly reduce Knowledge Learning Corp's rent 2 1/2 years before the lease

Most significant deal in 2005: Sale of Woodside Corporate Park to Triple Net Properties for \$69 million

What keeps you awake at night? Working toward a future that is bigger than my past.

What do you do to relax? Vacation with family and friends, read good books, skiing and exercise.

Retail Broker of the Year

**WINNER,
Pam Lindloff**

NAI Norris, Beggs & Simpson



Schools attended: University of Colorado
Years in the commercial real estate business: 6

Non real estate experience: Approximately 10 years as a display advertising sales representative at The Columbian Newspaper in Vancouver.

Area of specialty: Retail leasing and sales

Key clients: Vancouver Development LLC, Gramor Development, Davis Family LLC, First Independent Bank, Umpqua Bank

Most significant deal in 2005: Sale of the Centerpoint Retail Center, a 25,816 SF new retail center.

What keeps you awake at night? I usually sleep well having very full days with the active retail leasing business. Often I wake in the morning with thoughts of how to better serve the landlords I represent and strengthen client relationships by

Rookie of the Year

**WINNER,
Gary Winkler**

Colliers International



Schools attended: Rollins College, BA in Music Composition

Years in the commercial real estate business: Almost 2

Non real estate experience: Released two albums with all original music and production

Area of specialty: Multi Family Investment Sales

Key clients: All

Most significant deal in 2005: 105-Unit sale of apartment building located off of NW 143rd

What keeps you awake at night? My three amazing children

What do you do to relax? Spend time with my wife and write music

Rookie of the Year

**1ST RUNNER-UP,
Nick Kucha**

Capacity Commercial Group